







## Advantages of a SECOQC network



- In a network, longer distances can be bridged and alternative paths between sender and receiver can automatically be chosen in order to increase key generation throughput or prevent denial-of-serviceattacks even if a communication line is interrupted.
  - Furthermore, in a network, more than two partners can simultaneously obtain keys for encrypting confidential communication.
  - This development will open up the possibility for telecom operators to develop novel services and products based on quantum cryptography!



#### 30/09/09







# A (very useful) Business White Paper

Development of a Global Network for Secure Communication based on Quantum Cryptography

- In the framework of the Integrated EU-Project SECOQC a "Business-White-Paper" has been prepared (Unil)
  - It addresses the business advantages, as well as the limitations, of this provably secure technology in order to facilitate the decision making process on utilizing quantum cryptography for the benefit of public or private organisations.
- The Business-White-Paper is a major contribution for all stakeholders!
  - The only one that politicians, managers and end-users will and could read!
  - The only one that was necessary to convince to begun an European initiative in quantum standardization!
  - The only publication quoted by a high profile representative of the European Commission as a significant contribution!

### SECOQC Business White Paper

#### JUSTIFICATION

- Convincing the market to be interested in:
  - SECOQC's products, services, experience...
- By...
  - Explaining what SECOQC offers
  - Explaining the added value of using SECOQC's product & service
- Explaining the costs generated In order to have an idea about the benefits of using SECOQC's product
- benefits of using SECOQC's product or service...
- ... using an understandable and a nontechnical language for the interested parties



Development of a Global Network for Secure Communication based on Quantum Cryptography

#### **OBJECTIVES**

- To explain the innovation produced by SECOQC consortium related to quantum cryptography for secure information transmission;
- To promote the use of quantum cryptography by describing the business advantages of integrating such mechanism and quantum network in existing architecture;
- 3. To facilitate decision making process for adoption of quantum cryptography solutions by business managers regarding the benefit of public or private institutions;
- To arise public awareness of the possible use of the application of quantum physic to enhance actual IT Prof. S. Ghernaouti Security mechanisms.



#### A unique initiative velopment of a Global Network for Secure mmunication based on Quantum Cryptography A step ahead! European standardization: "ETSI Industry Specification Group" a value added for Europe - In the framework of the conference the kick-off-meeting of the "Industry Specification Group on Quantum Key Distribution and Quantum Technologies" has taken place. Under the direction of the European Telecommunication Standards Institute (ETSI) representatives of industries and future users have started to develop international standards for this new technology. This group is a result of the standardization initiatives started in the framework of the SECOQC - Standardization and Certification Subproject by the Austrian Research Centers and the University of Lausanne. The standardization initiative is a major step for • European competiveness in security & cryptography



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# Certification & Standardization issues

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- SECOQC was engaged in the **Common Criteria certification** process according to the international standard ISO/IEC 15408.
  - This well recognized international standards for Information technology and Security techniques allow the evaluation of IT security level of products.
- CC Certification was not really a choice !

  It is the only possibility to convince and prove that the technology developed is secure!
- This step had facilitated the understanding of the need to start QKD international standardization as an European initiative
- Being concerned about **the easy adoption** of the QKD network, SECOQC consortium has already undertaken the preparatory **phase of standardization**.

















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